

## **MATTHEW J. FETT, CFA, ASA**

Vice President and Shareholder

Matt provides business valuations for closely held companies in a variety of industries, for purposes including ESOP's, mergers/acquisitions, SBA 7(a) loans, estate taxes, buy/sell agreements, intra-family transfers/gifting, charitable donations, and management decision-making. Matt joined BCC in 2009 after graduating from Iowa State University.

### **OTHER PROFESSIONAL EXPERIENCE**

- Aegon Real Estate Investors, Cedar Rapids, IA  
Intern, Real Estate Valuation Team
- City of Ames, Ames, IA  
Housing Inspector

### **EDUCATION, LICENSES, & CERTIFICATIONS**

- B.A. in Finance, Iowa State University  
Studied international business in Alicante, Spain
- Chartered Financial Analyst (CFA), CFA Institute
- Accredited Senior Appraiser (ASA), American Society of Appraisers

### **PROFESSIONAL & COMMUNITY INVOLVEMENT**

- CFA Society of Iowa – Member
- Iowa-Nebraska Chapter of the American Society of Appraisers – Former President, Former Vice President, Former Treasurer, Former Secretary
- Rotary Club, Norwalk, Iowa – Charter Member
- Leadership Iowa Class of 2017-2018, Iowa Association of Business and Industry



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- Employee Stock Ownership Plans
- Corporate planning
- Mergers & acquisitions
- Buy/sell agreements
- Estate taxation
- Transfers/gifting
- Regulatory compliance
- Shareholder transactions
- SBA 7(a) loan valuations
- Fairness opinions

## PRESENTATIONS & ARTICLES

- “Make Your Business More Valuable”. workshop co-presented for **Small Business Development Center of Iowa** – August 24, 2023
- “ESOP – A Path to Employee Ownership” webinar co-presented to **Master Builders of Iowa** – January 31, 2023.
- “Building Business Value” co-presented at the **ABI Okoboji CEO Forum**, Okoboji, IA – July 29, 2021
- “Finding Value in Your Valuation” webinar presented for **Farmers Mutual Hail**, online to agents nationwide – May 7, 2019.
- “Selling Your Company? Look to Your Employees as Potential Buyers” published by the **Business Record**, Des Moines, IA – April 12, 2019.
- “Private Company Valuation and the Cost of Equity” presented to Intermediate Corporate Finance class at **Grandview University**, Des Moines, IA – February 12, 2019.
- “Getting Started on Family Business Succession” published by the **Business Record**, Des Moines IA – October 12, 2018.
- “Valuation After the Initial Transaction” co-presented at the **2018 NCEO Employee Ownership Conference**, Atlanta, GA – April 18, 2018.