

STATEMENT OF QUALIFICATIONS

GREGORY L. WEBER, CPA/ABV, ASA

Senior Vice President/Shareholder

Greg is a consultant and business adviser focusing on business valuations for closely held businesses. His expertise extends to a wide range of industries, employing a personalized approach to each assignment from the typical to the very complex. Greg joined BCC in 1998 and has particular expertise in appraisals for Employee Stock Ownership Plans (ESOPs) and estate and gift tax filings.

OTHER PROFESSIONAL EXPERIENCE

- KPMG, LLP, Des Moines, IA
Assurance Manager
- Arthur Andersen & Co., Minneapolis, MN
Audit and Business Advisory Experienced Senior

EDUCATION, LICENSES, & CERTIFICATIONS

- B.A. in Accounting, University of Northern Iowa
- Certified Public Accountant (CPA), State of Iowa
- Accredited in Business Valuation (ABV),
American Institute of CPAs
- Accredited Senior Appraiser (ASA), American Society
of Appraisers
- Elijah Watt Sells Award recipient

PROFESSIONAL & COMMUNITY INVOLVEMENT

- Iowa Society of CPAs - Member
- American Institute of CPAs - Member
- American Society of Appraisers, Iowa Chapter -
Member, Past President
- St. Francis of Assisi Catholic Church – Past Finance
Council
- “The Morning Club” Breakfast Club – Past Treasurer,
Past President
- Des Moines Business Record “Forty Under 40”
honoree



Greg Weber

greg@bccadvisers.com
515.777.7070

- ESOP
 - Valuation, consulting
- Business valuation
 - Estate taxation
 - Transfers/gifting
 - Corporate/strategic
planning
 - Mergers & acquisitions
 - Buy/sell agreements
 - Shareholder transactions
- Purchase price allocation
- Impairment testing
- Fairness opinions

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PRESENTATIONS & ARTICLES

- “Application of discounts for lack of control in appraisals of business interests” presented to **Wednesday Tax Forum**, Des Moines, IA – October 25, 2023
- “Employee Stock Ownership Plans (ESOPs)” presented to **Community State Bank**, Ankeny, IA – April 18, 2023
- “ESOPs - How They Work and Steps to Navigate” co-presented to **Master Builders of Iowa**, Des Moines, IA - February 28, 2023
- “Valuation of notes” presented to **Wednesday Tax Forum**, Des Moines, IA – February 8, 2023
- “ESOP - A Path to Employee Ownership” webinar co-presented to **Master Builders of Iowa**, Des Moines, IA - January 31, 2023
- “ESOP Ins & Outs” webinar presented for **UNI - Advance Iowa** - November 14, 2018
- “Emotional Intelligence in a Service Business” presented to **University of Iowa MBA class**, Iowa City, IA - July 26, 2018
- “Emotional Intelligence in a Service Business” presented to **University of Iowa MBA class**, Iowa City, IA - April 5, 2018
- “ESOPs offer way to retain businesses in Iowa communities,” published in the **Business Record**, Des Moines, IA - April 14, 2017
- “What benefits could an ESOP provide for my business?” published in the **Business Record**, Des Moines, IA - February 13, 2015
- “Bank Valuation Update” presented to executives of **Iowa Banking Peer Group**, Des Moines, IA - June 23, 2010
- “Managing Capital and Value Issues in the Current Environment” Panelist, 2008 **Banking Seminar, Dickinson Law Firm**, Des Moines, IA - May 2, 2008
- “What is Your Neighbor’s Bank Stock Worth?” presented to 2008 **Banking Seminar, Dickinson Law Firm**, Des Moines, IA - May 2, 2008
- “Mergers and Acquisitions in the Banking Industry” presented to **Iowa State University, Bank Management Decisions**, Ames, IA - March 25, 2008
- “Mergers and Acquisitions in the Banking Industry” presented to **Iowa State University, Bank Management Decisions**, Ames, IA - October 23, 2007

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GREGORY L. WEBER, CPA/ABV, ASA

- “Anatomy of an ESOP (from an Investment Banking Perspective)” presented to the **Iowa/Nebraska Chapter of The ESOP Association**, West Des Moines, IA - May 5, 2006