



**GREGORY L. WEBER**  
**CPA/ABV, ASA**  
**(515) 282-8019 ext. 206**

**BUSINESS AND PROFESSIONAL EXPERIENCE**

**BCC Advisers (f/k/a Business Capital Corporation), Des Moines, Iowa**

**Principal, Sr. Vice President, Director – Business Valuation (Jan. 2008 to Present)**

**Principal, Vice President, Director – Business Valuation (Feb. 2003 to Jan. 2008)**

**Financial Analyst (April 1998 to February 2003)**

Consultant and business adviser to Iowa-based businesses focusing primarily in the area of business valuations for closely held businesses. Manages all aspects of valuation engagements including proposals, scheduling and administration, client communications, quality control, research, analysis, report preparation and review, billing and collection. Supervises analysis and research staff. Performs appraisals for a variety of purposes including: ESOP's, mergers/acquisitions, estate taxes, buy/sell agreements, intra-family transfers/gifting, charitable donations, built-in gains calculations, management decision-making, limited partnerships and financial reporting.

**KPMG Peat Marwick, L.L.P., Des Moines, Iowa**

**Manager (September 1995 to March 1998)**

Progressed to the position of Manager in the firm's audit and accounting department. Responsibilities included budgeting, staffing, administration and quality control as well as supervising, training, evaluating, advising, and coordinating personnel. Also drafted financial statements and related footnotes.

**Coopers & Lybrand, L.L.P., Des Moines, Iowa**

**Business Assurance Experienced Senior (August 1994 to September 1995)**

**Arthur Andersen & Co., Minneapolis, Minnesota**

**Audit and Business Advisory Experienced Senior (September 1991 to June 1994)**

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## **EDUCATION**

- Graduate: University of Northern Iowa, May 1991  
Cedar Falls, Iowa  
Bachelor of Arts (Accounting)
- Graduate: Keota High School, May 1987  
Keota, Iowa

## **CIVIC AND OTHER ACTIVITIES**

### **Current Associations and Positions:**

- American Society of Appraisers – Accredited Senior Appraiser, 2002
- Iowa Society of CPAs – Member 1994
- Certified Public Accountant(CPA) – September 1993
- American Institute of CPAs – Member, 1991
- St. Francis of Assisi Catholic Church – Finance Council Member, 2000
- “The Morning Club” Breakfast Club – Treasurer 2011, Membership Chair 2010, Member 2008

### **Past Associations and Positions:**

- American Society of Appraisers, Iowa Chapter - Treasurer, 2002-03, Vice President, 2003-04, President 2004-05, Membership Chair 2005-06

### **Other:**

- Accredited in Business Valuation (ABV) designation by the AICPA - 2001
- Elijah Watt Sells Award recipient for scoring in the top 3% of those passing the May 1991 American Institute of Certified Public Accountants exam on the first try.
- Selected by The Des Moines Business Record as one of Iowa's 2006 “40 Under 40” honorees.

## **PRESENTATIONS AND ARTICLES**

“A ‘Happy’ Financial Settlement” presented to the Iowa Trial Lawyer’s Family Law Seminar, Amana, Iowa – June 1, 2001.

“Anatomy of an ESOP (from an Investment Banking Perspective)” presented to the Iowa/Nebraska Chapter of The ESOP Association, West Des Moines, Iowa – May 5, 2006.

“Mergers and Acquisitions in the Banking Industry” presented to Iowa State University, Bank Management Decisions, Ames, Iowa – October 23, 2007.

“Mergers and Acquisitions in the Banking Industry” presented to Iowa State University, Bank Management Decisions, Ames, Iowa – March 25, 2008.

“What is Your Neighbor’s Bank Stock Worth?” presented to 2008 Banking Seminar, Dickinson Law Firm, Des Moines, Iowa – May 2, 2008.

“Managing Capital and Value Issues in the Current Environment” Panelist, 2008 Banking Seminar, Dickinson Law Firm, Des Moines, Iowa – May 2, 2008.

“Bank Valuation Update” presented to executives of Iowa Banking Peer Group, Des Moines, Iowa – June 23, 2010.